

# Services Update: What Does the Carrier Landscape Look Like for MAN and WAN Services?

**Marv Chartoff**

**CTO – Global Infrastructure Services**

**Marvin.chartoff@unisys.com**

May 5, 2005

**NETWORLD  
+ INTEROP**

© 2005 Unisys Corporation, Inc. All rights reserved.

**UNISYS**

Imagine it • Done •

- > Systems Integration.
- > Outsourcing.
- > Infrastructure.
- > Server Technology.
- > Consulting.

# Session Description

---

## > **Carrier services have evolved extensively over the last few years.**

- New services, including MPLS-based VPNs and IP-based voice transport, expand the "build or buy" decision tree in dimensions we could not imagine only five years ago.

## > **This session will examine the current and future carrier services market**

- We'll consider critical questions every network administrator must ask today, including:
  - ✓ Which service offerings are worth purchasing?
  - ✓ When is it best to rely upon a self-built infrastructure?
  - ✓ What worries will you face whether you build or buy?

# Panelists

---

- > **Irwin Lazar – Senior Analyst, Burton Group**
- > **Marv Chartoff – CTO, Global Infrastructure Services, Unisys Corporation**